

The Board of Commissioners for the City of Alamo, Texas met for the Regular Meeting on Tuesday October 15, 2019 at 7:00 p.m., at the City of Alamo Municipal Building.

**COMMISSION PRESENT:**

Mayor Diana Martinez  
Robert De La Garza, Mayor Pro-Tem  
Trino Medina, Commissioner  
Pete Morales, Commissioner  
Pilar Garza, Commissioner

**COMMISSION ABSENT:**

**STAFF PRESENT:**

Robert L. Salinas, Interim City Manager  
Rick Palacios, City Attorney  
Alexandra Rangel, City Secretary  
Roy Contreras, Fire Chief  
Melisa Gonzales, Special Projects Director  
Julio Villarreal, Public Works Director  
Ronnie Cruz, City Engineer  
Arnold Robles, Parks & Rec. Director  
Alex Oyoque Museum Director

Michael Torres, IT Director  
Rogelio Alaniz, Interim Police Chief  
Adela Perez, Purchasing Agent  
Alicia Cano, HR Director  
Rafael Tapia, AEDC Director  
Yvette Mendoza, Finance Director

**I. CALL MEETING TO ORDER**

*Mayor Diana Martinez called the regular meeting held on Tuesday, October 15, 2019 to order at 7:00 p.m. at the City of Alamo Municipal Building. Mayor Diana Martinez led the Pledge of Allegiance and Melisa Gonzales led the Invocation.*

**C. Presentations and Announcements**

*Alex Oyoque Museum Director, invited the public to the South Texas Historical Symposium on November 1 & 2. He also, invited the public to a meet and greet on Thursday October 31<sup>st</sup>.*

*Commissioner Pete Morales announced how to get a free AEDC shirt promotion, show 3 receipts to the EDC and upload pictures of yourself with a caption of meet me in Alamo and receive a free shirt.*

*Melisa Gonzales announced the two new commercials for Alamo, in addition the Red Ribbon parade at 9:00 am. The fall festival on Thursday October 31<sup>st</sup> from 5:30pm-9:30pm. There will be food vendors, haunted houses and costume contest.*

*Mayor Diana Martinez stated just a friendly reminder if you want to speak on behalf of an agenda item please sign-up on the public comment form. State your name and which item you would want to speak on.*

*Commissioner Trino Medina asked the public to go vote on the upcoming amendments, and asked for a link to be posted on the Alamo website.*

*Mayor Diana Martinez thanked the volunteers for The National Night Out event.*

**D. Consideration and Action to approve the minutes for the first meeting of October 01, 2019.**

*Mayor Pro-Tem Robert De La Garza motioned to approve, and Commissioner Pilar Garza seconded. Motion carried.*

**E. Consideration and action regarding the November 2019 Elections Service Contract between the Hidalgo County Election Department and the City of Alamo.**

*Interim City Manager, Robert Salinas stated before them is the contract between the Hidalgo County Election Department and the City of Alamo. This contract shown is an estimate for the election for November 5<sup>th</sup>.*

*Mayor Pro-Tem Robert De La Garza motioned to approve, and Commissioner Pete Morales seconded. Motion carried.*

**F. Consideration and Action on closing Tower Road (from Duranta to Ridge Road), closing East Duranta Road (from Los Alamos Road to Tower Road), Closing Business 83 (on Tower Road) and Ridge Road (from Tower Road to 7th street) for the Red Ribbon Parade.**

*Special Project Director Melisa Gonzales stated, the map is in their packets to see the route and exact road closure.*

*Commissioner Pete Morales motioned to approve, and Commissioner Trino Medina seconded. Motion carried.*

**G. Consideration and Action to approve the annual Digital Billboard Advertisement Agreement with PSJA ISD.**

*Special Project Director Melisa Gonzales stated it's the same agreement as last year \$1,000 a month for both sides.*

*Commissioner Pilar Garza motion to approve, and Commissioner Pete Morales seconded. Motion carried.*

**H. Consideration and action on a MOU between PSJA ISD and the City of Alamo regarding a Student Success Initiative-Community Partnerships Grant.**

*Special Project Director Melisa Gonzales stated this MOU is between Community Partnerships Grant and Gus Guerra Elementary, they are not asking for money. What they are asking for is for myself to sit on an advisory committee, and our storm water specialist and our environmental educator to provide a learning landscape. Mainly using our recycled tires to create a playground at Gus Guerra Elementary.*

*Commissioner Pete Morales motioned to approve, and Commissioner Pilar Garza seconded. Motion carried*

**I. Consideration and action on a request by Melissa Gonzalez/ Willie B's, to hold the Amazing Kidney Race 5k in the City of Alamo on Saturday March 28th 2020.**

*Melissa Gonzales stated last year's 5k was a success with over 550 runners.*

*Commissioner Pete Morales motioned to approve, and Mayor Pro-Tem Robert De La Garza seconded. Motion carried.*

*Commissioner Trino Medina congratulated Melissa Gonzales on her success.*

**J. Consideration and Action on the closure of Main Street from 8<sup>th</sup> and 9<sup>th</sup> street for the Annual Halloween Festival on Thursday, October 31<sup>st</sup>.**

*Interim City Manager, Robert Salinas stated this is for the Annual Halloween Festival on Thursday, October 31<sup>st</sup>.*

*Mayor Pro-Tem Robert De La Garza motioned to approve, and Commissioner Pilar Garza seconded. Motion Carried.*

**K. Consideration and action on an Agreement with Carlos Colina-Vargas for Procurement of Funding and Management Services.**

*Mr. Carlos Colina-Vargas presented on his services to fund the development of parks and recreation facilities with PSJA ISD.*

*Commissioner Pete Morales stated to Interim City Manger that he did not see anything to read over in his packet*

*Interim City Manager stated there is a draft contract in the packet*



*Commissioner Pete Morales stated regarding his presentation*

*Interim City Manager responded two meetings ago this item was discussed and the decision was made for Gus Guerra, and that he would be bringing in Carlos Colina-Vargas for a presentation*

*Commissioner Pete Morales stated he is just getting it now*

*Interim City Manager responded what Mr. Colinas-Vargas handed over is the different projects he has worked on before and the actual draft contract is in the packet, but this is still being worked on. He stated he has sent the contract to the City Attorney Cris Palacios and is reviewing it. The reason why it was brought forth was to lock in the percentage and lock down the details, for example not paying if the grant is not awarded.*

*Commissioner Pete Morales stated this is a PIF, correct?*

*Interim City Manager responded yes*

*Commissioner Pete Morales asked if we will be charged*

*Interim City Manager responded only if we are awarded the grant*

*Commissioner Pete Morales asked if our City Engineer can do this*

*Mr. Carlos Colina-Vargas stated grantsmanship is different than engineering, it has nothing do with engineering, and engineering is ineligible. These grants are from the Texas Parks and Wildlife and are extremely competitive cities with population up to 500,000 can compete in this category. Our specialty is to obtain the proper score criteria to obtain these grants.*

*Commissioner Pete Morales concern is regarding funding and is this type of grant done often.*

*Austin Colina responded yes, we do these types of grants often*

*Commissioner Trino Medina asked why are we trying to approve a draft contract and wait until we have the final contract. In addition, the contract is good until 2026. If this is a \$10 million contract and asking 3 % then that is \$300,000, that is coming from the tax payers. We need to do a project by project contract, Commissioner Medina mentioned we have an in-house grants writer.*

*Interim City Manger Robert Salinas stated usually these grants can take from anywhere from 3-4 years. As far of the matching the most we can get is \$750,000 for a total of \$1.5 million and the school would be paying for the match. The city will not be paying for the match, but we will be paying the consulting of %5. The hope is to get this draft contract approved is for him to move forward to phase 2 and the deadline is December 4<sup>th</sup>. What we need to lock down is the percentage amount of 5% of \$1.5 million and that is the max, in addition, that is up to the school district if that amount is too high we do not have to pay anything.*

*Commissioner Trino Medina asked why are we not using our in-house grant writer*

*Mayor Pro-Tem Robert De La Garza stated because this is a very competitive grant and we have gotten it in the past. The city has already worked with Carlos and he has obtained \$1.3 million matching grants. He worked on the sports complex which took 4 years to complete, he was able to obtain half of the amount.*

*Carlos Colina-Vargas stated the first was the central park over 40 years ago, then the sports complex. As for the draft that can still be revised, each contract will be project by project basis and every project will still have to be approved by the city council and the school board. Each project will continue to have its own individual interlocal agreement.*

*Commissioner Pete Morales stated the hesitation comes from is from a note from the Texas Water Development board in which they turned in \$110,000 in contract fees then it was rejected and an amendment was done for \$85,500 and that was also rejected. There was an agreed fee amount on February 18 for \$56,000. The concern is for tax payers will not pay for additional service fees.*

*Carlos Colina-Vargas responded that is correct, the reason is because the ongoing project has several phases. The fees seen are the services for overseeing and managing the project.*

*Commissioner Pete Morales stated that is concerning for the several rejections*

*Mayor Pro-Tem Robert De La Garza stated to council, can other projects be discussed in the agenda*

*City Attorney Rick Palacios responded yes because he submitted a resume of projects he has worked on.*

*Carlos Colina-Vargas responded all the projects listed in the handout are project that we have worked and completed with parks.*

*Mayor Diana Martinez asked Interim City Manager Robert Salinas his recommendation*

*Interim City Manager Robert Salinas responded since the city has worked with Carlos for several years, he knows the industry and people in Austin. He also mentioned he has asked in-house and stated our grant writer has never worked on this type of application. Because of the deadline and his experience, it's best to select Carlos Colina-Vargas to work on the application.*

*Commissioner Medina asked if they have gone out for bids for a better price*

*Mayor Pro-Tem Robert De La Garza responded the average is 10% and charge regardless if they are awarded of the contract. Carlos has always had the service of not charging the city if we're not awarded.*

*Commissioner Trino Medina mentioned that he is aware that a lot of city engineers do it for free. Council are you ok with this contract with several blanks.*

*City Attorney Rick Palacios responded the only recommendation is if the commission wants to move forward to motion approval subject to the city manager to negotiate the contract.*

*Commissioner Tino Medina stated he cannot see to approve a draft contract and spend so much money especially when the money can go elsewhere.*

*Commissioner Tino Medina motioned to deny, and Commissioner Pete Morales seconded.*

*Mayor Pro-Tem Robert De La Garza motioned to approve with negotiation, and Mayor Diana Martinez seconded. Motion carried with a 3-2 vote.*

*City Attorney stated this motion is for CM to negotiate the contract*

**L. Consideration and Action to approve an underwriter for the City's issuance of debt obligations.**

*Interim City Manager Robert Salinas stated there are 3 different bonds to refinance only Estrada Hinojosa submitted for underwriting services. Mr. Bobby Villarreal with Estrada-Hinojosa in the audience if the commission have any questions.*

*Mayor Pro-Tem Robert De La Garza motioned to approve, and Commissioner Pilar Garza seconded. Motion carried.*

**M. Consideration and Action to set and approve a minimum salary for the Alamo Police Department dispatcher position.**



*Interim City Manager Robert Salinas stated before you are a comparison of various cities in regards to dispatchers and an excel spreadsheet of our existing dispatchers' salaries. At the PD there has been a high turnover, compared to other cities that start at \$12-\$14 an hour. In speaking with the Interim Chiefs there are 6 positions and the 6<sup>th</sup> position is vacant. The Interim Chiefs were okay to utilize that salary to increase the other 5 dispatchers, this will raise their pay to \$11.64 however, after a year, with seniority pay it will go up to \$12.00. Since this is a skilled position and certification is needed, the city pays a lot of money certifying.*

*Commissioner Trino Medina mentioned he applauds the PD for this effort and hopefully do the same with more city employees.*

*Commissioner Pilar Garza motioned to approve, and Commissioner Trino Medina seconded. Motion carried.*

**N. Consideration and action to appoint the Certified Public Accountant to conduct the FY 2018-2019 City Audit.**

*Interim City Manager Robert Salinas stated the city usually goes with Oscar Gonzales, we are recommending Oscar Gonzales to conduct our Audits.*

*Commissioner Pete Morales motioned to approve, and Commissioner Trino Medina seconded. Motion carried.*

**O. Consideration and action on an ordinance to amend the 2018-2019 General Fund, Water and Sewer Fund, Debt Service Fund and Hotel/Motels Fund.**

*Finance Director Yvette Mendoza stated the to amended budget for FY 2018-2019 General Fund total revenue*

*Current Budget .....\$ 9,877,383  
YTD Actual.....\$ 10,540,391  
Amended Budget.....\$ 10,537,383  
INC Over Amended Budget...\$ 660,000*

*Ms. Mendoza stated the INC Over Amended Budget is due to increasing sales taxes of \$250,000, \$255,000 in interest and \$155,000 that is the Frost lease for the 5 PD vehicles. Under expenditure*

*Current Budget .....\$ 10,629,688  
YTD Actual.....\$ 10,958,613  
Amended Budget.....\$ 11,117,688  
INC Over Amended Budget...\$ 548,000*

*Ms. Mendoza stated the INC Over Amended Budget is due to increasing general administration to \$551,000, we did see an increase in services cost for example the Human Society, TML insurance coverage, city hall electricity, and the water sewer for \$198,000 for water and sewer line project in FM 907. We are requesting to increase \$150,000 to the PD to recognize the purchase of the vehicles through Frost Bank lease*

*The total of department savings is \$153,000. Within the amended budget we have a deficit amount of \$640,305 it is projected to be funded by the fund balance.*

*Finance Director Yvette Mendoza stated the to amended budget for FY 2018-2019 Water Sewer Fund Revenues*

*Under expenditure.....\$4,146,488  
Current Budget .....\$ 4,567,939  
YTD Actual.....\$ 4,564,865  
Amended Budget.....\$ 418,377  
INC Over Amended Budget...\$ 548,000*

*Charges for sewer we are increasing to the amount of \$180,000, the reason is because a few years ago we increased our sewer rates to have the bond series 2018 for the waste water construction. Increasing interest \$40,000 and intergovernmental \$198,377*

*Commissioner Trino Medina asked if the \$350,000 will be in our coffers until we get started in our water treatment plant.*

*Ms. Mendoza responded yes*

*Interim City Manager Robert Salinas stated we put away that amount to pay off the bond*

*Finance Director Yvette Mendoza stated budget for FY 2018-2019*

*Water Sewer Fund Expenditures*

*Under expenditure.....\$4,882,735*  
*Current Budget .....\$ 4,452,429*  
*YTD Actual.....\$ 4,699,735*  
*Amended Budget.....\$ 4,699,735*  
*INC Over Amended Budget... \$ (183,000)*

*She stated there is an increase in our General Administration of \$167,000, the reason for that the city paid a total of \$90,000 between a financial advisor, bonds counsel, and engineering fees. In addition, decrease the water plant for \$350,000.*

*Finance Director Yvette Mendoza stated budget for FY 2018-2019*

*Debt Services Fund Revenues*

*Current Budget .....\$ 1,305,345*  
*YTD Actual.....\$ 1,281,934*  
*Amended Budget.....\$ 1,305,345*  
*INC Over Amended Budget... \$ ---*

*Finance Director Yvette Mendoza stated budget for FY 2018-2019*

*Debt Services Fund Expenditures*

*Current Budget .....\$ 1,163,163*  
*YTD Actual.....\$ 1,598,900*  
*Amended Budget.....\$ 1,163,163*  
*INC Over Amended Budget... \$ ---*

*Finance Director Yvette Mendoza stated budget for FY 2018-2019*

*Hotel Tax Fund Revenues*

*Current Budget .....\$ 129,600*  
*YTD Actual.....\$ 106,124*  
*Amended Budget.....\$ 106,125*  
*INC Over Amended Budget... \$ (23,475)*

*This year we are not seeing an increase in people staying at the hotels.*

*Finance Director Yvette Mendoza stated budget for FY 2018-2019*

*Hotel Tax Fund Expenditures*

*Current Budget .....\$ 58,000*  
*YTD Actual.....\$ 105,855*  
*Amended Budget.....\$ 105,855*  
*INC Over Amended Budget... \$ 47,855*

*Mayor Pro-Tem Robert De La Garza motioned to approve, and Commissioner Pilar Garza seconded. Motion carried.*

**P. Consideration and action to approve a sewer project along the west side of Oakwood Street.**

*Interim City Manager Robert Salinas stated there is a section of sewer line installed in the Vida Royal Subdivision, they installed an existing sewer line, however none of the lots*



*that are facing Oakwood had any sewer services installed, currently the line exists but someone will be coming in to install the sewer services. We did go through three (3) different contractors and Saenz Brothers Construction was the lowest at \$24,200.00. if this project was not approved then the people would have pay \$4,000.00 to be connected to main line.*

*Commissioner Trino Medina asked if they people have been notified.*

*Interim City Manager Robert Salinas responded no, he wanted to wait until the item was approved.*

*Commissioner Pete Morales motioned to approve, and Commissioner Trino Medina seconded. Motion carried.*

*Commissioner Pete Morales mentioned to please advise the public*

*Commissioner Trino Medina mentioned to include the cost*

*Interim City Manager Robert Salinas responded of course, the work will be done on the right of way and will not affect their lots*

**Q. Consideration and action to approve two sewer crossings on South Alamo Road.**

*Interim City Manager Robert Salinas stated Texas Cordia is doing all the work on FM 907, there is a manhole in front of Oneida Circle and are roughly 300-400 feet North of El Gato Rd. He stated the City Engineer and staff requested quotes from three (3) contractors and only one, TX Cordia submitted one. The reason being is one said they have too much work and the other never responded. The City Engineer believes it's due to the complicity of the project. The majority of the cost is coming from the cement stabilize back fill, that alone is over \$13,000.*

*Commissioner Pete Morales asked if they are currently working on FM 907*

*Interim City Manager Robert Salinas responded yes, they are the reason why we only have a two (2) week window.*

*Commissioner Pilar Garza motioned to approve Texas Cordia Construction and Mayor Pro-Tem Robert De La Garza seconded. Motion carried.*

**R. Consideration and action to approve a request by the Chamber of Commerce to host the Veterans Memorial Event at the Veterans Memorial Park on November 11, 2019.**

*Ms. Lerma mentioned in the past years there has been a collaboration between organizations in hosting the Veterans Memorial Event. Showing unity Ms. Lerma has proposed for the Alamo Chamber of Commerce to host this year's Veterans Memorial Event.*

*Commissioner Trino Medina motioned to approve, and Commissioner Pete Morales seconded. Motioned carried.*

*Ms. Lerma mentioned due to the weather forecast, she stated the BBQ event will be postponed until Wednesday 10/23/2019.*

**S. Consideration and Action on the 2019-2020 Fiscal Interlocal Agreement with the Urban County Program.**

*Interim City Manager Robert Salinas stated this is the annual interlocal agreement that we have with the Urban County Program. This is all the funding we get for CDBG projects. This year's amount will be \$257,604.00. This was set aside for Crockett from Tower and to Border. What is needed is, the approval and for the Code of Ethics to be signed and turned in to the City Secretary.*

*Commissioner Trino Medina motioned to approve, and Commissioner Pete Morales seconded. Motioned carried*

**Public Hearing**

**PUBLIC HEARING REGARDING THE NEEDS ASSESSMENT UNDER THE URBAN COUNTY PROGRAM FISCAL YEAR 33 (2020).**

*Mr. Albert Bautista from Amigos del Valle requested \$1,000 from the CDBG funds for the FY 2020-2021, this is to continue to serve nine (9) Alamo citizens for the next 365 days.*

*Mr. Albert Bautista from Amigos del Valle stated that with this program, the city is able to provide additional meals to the elderly.*

*Mauro Hernandez mentioned the project will continue to feed the community.*

*Commissioner Trino Medina asked if there is still funding, from Crockett's project*

*Interim City Manager Robert Salinas responded Crockett's project is from last year's funds, this public hearing is for next year's funding. The Commission will need to decide which projects will be funded and then the city will have a resolution to approve the funding.*

**Public Hearing**

**PUBLIC HEARING ON A PARTIAL ABANDONMENT AND VACATING OF AN EXISTING 25' STREET RIGHT OF WAY DEDICATED TO THE GENERAL PUBLIC, SPECIFICALLY THE EAST MOST 25' OF THE 100' STREET RIGHT OF WAY LOCATED ADJACENT TO THE WEST PROPERTY LINE OF LOT 22, WILLIAM'S SUBDIVISION FOR HILDA DORADO.**

*Interim City Manager Robert Salinas stated this property is located across Lion's Park, the right away in the old townsite are very wide right away total of 100 feet of right away. A normal subdivision has 50 foot right away and 32 foot back to back street with additional 9 feet of additional right away for sidewalks. Ms. Hilda Dorado submitted a letter stating she wanted to build a garage. Mr. Salinas stated when he saw the aerial view he noticed they did not have enough space from the right away, when measured from curb to curb it measured 40 feet in street width leaving 60 of right away. When Ms. Dorado submitted her letter, she was approved a few years ago, and she poured the foundation but has not acted on the construction of the garage. Mr. Salinas stated he does not have the authority to issue a permit over city right of way, with discussion with our city attorney it was mentioned in the past the city has abandoned portions of city right of way, that the city will not utilize. For example, this is already a 40-foot road and we will not be widening it. He is proposing for the city to abandon 25 feet of the eastern right way line adjacent the west property line. The city will abandon their right to the right of way and make it available to the adjacent owner to file a deed for the portion the city has abandon, in filing the deed it will actually place the property on the tax roll.*

*Commissioner Trino Medina asked if is there a home along the right of way*

*Interim City Manager Robert Salinas responded yes*

*Commissioner Trino Medina stated he has a problem with giving away right of way, he wants a side walk in the future since there is already a lot of traffic in 7<sup>th</sup> street and a park across the street, it would be safe for individuals.*

*Ms. Dorado stated the slab has been there for 16 years, and re applied in 2015 and was approved. She is just asking just to finish the construction.*

*Mr. De La Rosa stated there is still room to build a sidewalk*

*Commissioner Trino Medina stated if we give you the right of way, it will not be the city's anymore.*

*Mr. De La Rosa stated we will allow a sidewalk, that will not be an issue with us*

*Interim City Manager Robert Salinas stated the city is not releasing the full 30 feet just 25 feet and leaves 5 feet of right away to build a sidewalk*



*Ms. Dorado stated there is still enough space for a sidewalk even after construction, she stated if you drive through Duranta there is no space for a sidewalk because everyone has their fence to the edge compared to them.*

*Commissioner Pete Morales asked since their property value will go up, so they will pay more taxes?*

*Interim City Manager Robert Salinas responded yes, he stated in past experience when the city is not utilizing the area it will be best to abandon it and one less thing to maintain and two, when they file a deed, that deed gets recorded with the county clerk's office and they get charged taxes for a 25'X105' strip of land.*

*Commissioner Trino Medina disagrees because he wants a 5-10-year plan like he has asked for, and for this plan the growth. Based on growth of 7<sup>th</sup> street to make it accessible for the community. Giving away 25 feet of right of way a lot of feet, and at this time we have to buy right of way, to expand Rudy Villareal Rd and we are planning on giving it away. That is not planning for the future.*

*Ms. Dorado stated if they want to add sidewalks in the future, then what are you going to do with all the residents who have their cement and fences on the edge of their property. Are you planning on destroying their property there is even an apartment complex?*

*Commissioner Trino Medina stated we can start with that area, since there is already a lot of foot traffic.*

*Mr. De La Rosa stated they have no problem with city building a sidewalk*

*Ms. Dorado mentioned you can't tell from the picture there is still a lot of space left to build a sidewalk*

*Commissioner Trino Medina disagreed with Interim City Manager Robert Salinas in giving away land, we should concentrate in building larger roads and sidewalks.*

**T. Consideration and action on an ordinance a partial abandonment and vacating of an existing 25' street right of way dedicated to the general public, specifically the East most 25' of the 100' street right of way located adjacent to the West Property Line of Lot 22, William's Subdivision for Hilda Dorado.**

*Commissioner Trino Medina motioned to deny, and Pete Morales seconded.*

*Motion failed 2-3*

*Mayor Pro-Tem Robert De la Garza motioned to table, Diana Martinez seconded. Motion Carried.*

**U. Consideration and action on a Contract Amendment Between Alamo Economic Development Corporation and Madiam LP, dba Moonrise Trading/ Border Thrift Store.**

*AEDC Director Rafael Tapia presented a contract extension with the AEDC and Madiam LP, this contract was approved at the AEDC Board meeting on October 09, 2019. He stated that the Interim City Manager Robert Salinas stated for this contract to be presented to the city commission for approval. In addition, the contract needs to be amendment to increase the timeline to 12 months.*

*Interim City Manager Robert Salinas stated that will be an item that will be brought back in the future.*

*Mayor Pro-Tem Robert De La Garza motion to approve, and Mayor Diana Martinez seconded. Motion carried.*

**V. Presentation of AEDC Monthly Report.**

*AEDC Director Rafael Tapia presented on the AEDC monthly report, he stated the program has made a total of 10 loans totaling \$1,405,000 and obligated \$1,162,500 in initial funds. The program has 4 active loans. All current loans fall under the IRP.*

*As of October 1, 2019, City of Alamo Finance Department reports:*

*IRP Balance: \$865,822.90*

*RBEG Balance: \$184,917.54*

*Total RLF Balance: \$1,050,740.44*

*Balance Owed: \$207,578.30 (as of October 3, 2019)*

*As of the October 1, 2019, all accounts were considered current.*

*As for activities, Mr. Briseno called the AEDC office to inquire about EDC programs, and Ms. Trevino emailed him information on the RLF program. In addition, worked on the Madiam, LP extension.*

*Commissioner Pete Morales stated he noticed the AEDC gave a few businesses were given a loan.*

*AEDC Director Rafael Tapia responded yes, and I will go into detail in the AEDC End of Year Report.*

*Commissioner Trino Medina mentioned he notice they took off the for-sale sign on the old gas station 83 and Rudy Villarreal.*

*AEDC Director Rafael Tapia responded that is correct, that property sold and is under review.*

*Mayor Pro-Tem Robert De La Garza asked has anyone moved into the Carl's Jr.*

*AEDC Director Rafael Tapia responded yes, it will be a Jack in the Box*

#### **W. Presentation of AEDC End of Year Report for FY 2019**

*AEDC Director Rafael Tapia mentioned on page 2 of the report, he states While the AEDC does not have the ability to directly affect gross sales and therefore sales tax revenue, sales tax revenue does serve as economic indicator for the community overall. Within the same page you can see the overall sales tax collected for the year and a growth of 5.25%. On page 3 you can see the sales tax revenue collected for the last 10 years based on the last two (2) years the cities sales tax has increase by 5% and the \$3.7 million collected this year has been the largest collected within the past decade. Even with negative years, the sales taxes have increased on average of 3%. On page 4, it indicates there has been 4 loans paid off within the fiscal year:*

- Soleil Rehabilitation and V-Day Spa paid off in December 2018*
- I-kids Academy matured in April 2019*
- Poncho's Central Kitchen paid off in June 2019*

*In addition, For Fiscal Year 2019, the AEDC was responsible for the obligation of \$109,311.62 in public funds. This includes \$9,409.62 via the Small Business Grant, \$16,250.00 via 4B Development Agreement and \$83,652.00 via Chapter 380 Agreement.*

*Commissioner Trino Medina asked if they were able to attend the Winter Texan Expo*

*AEDC Director Rafael Tapia responded yes, and planning to attend again*

*Commissioner Trino Medina asked about attending possible expos outside of Texas,*

*AEDC Director Rafael Tapia responded one idea is hiring a coordinator and handling the marketing. Based on the UTRGV report, it was stating there has been a drop of winter Texans but still an economic contribution.*

*Commissioner Trino Medina asked about number 28 on page 4, the 11 Acres: Re-appraised, and what was it appraised before*

*AEDC Director Rafael Tapia responded in 2016 he looked at the county appraisal and wanted to increase by 15%. The county had it appraised at \$268,000.00 and when asked*



*for it to be appraised it went down to \$200,000.00. He stated he went with a different appraisal and was re-appraised at \$445,000.00.*

*Mr. Tapia mentioned on the Revolving Loan Fund Program and mentioned the program yearly lending average dropped to \$140,500.00/year, because they have not been able to make a loan in the last two (2) fiscal years. The Alamo EDC held four workshops throughout the fiscal year with a total of 36 attendees.*

*As for Retail Recruitment, Madiam LP would build a 10,000 SF building and hire 10 employees. For ICSC RECON the group had a total of 18 meetings, but we need to continue to do our research.*

*As for Basic Economic Development Efforts this category is sort of a catch all for activities that do not fall in the previous three focus areas. It includes collaboration with the City and Regional Partners.*

#### **X. Presentation of Departmental Reports.**

*Mayor Diana Martinez asked what is the current situation with the Crime Stoppers*

*Special Project Director Melisa Gonzales responded they will be setting up a meeting as well a meeting with San Juan Crime Stoppers and pending the sponsorship, this process will take anywhere from 2-3 months.*

*Mayor Diana Martinez asked there is still no Crime Stoppers at this time*

*Special Project Director Melisa Gonzales responded not a certified one*

**CITIZEN PARTICIPATION: Five minutes per person with no response from the City Commission. Residents must sign up prior to the city meeting.**

*LJ Geoni spoke in regards on a few concerns in the community.*

*Lois Kimmel spoke in regards a few concerns in the community*

*Glenda Hall spoke in regards a few concerns in the community*

*Mayra Benedetti spoke in regards the behavior of the candidates in this election*


#### **I. ADJOURNMENT**

*Citizens are encouraged to sign the attendance sheet.*

*There being no further business, Mayor Diana Martinez adjourned the meeting at 8:42pm*

  
Mayor Diana Martinez

**ATTEST:**

  
Alexandra Rangel, City Secretary



